

LIPPSTADT (GERMANY)
18 October 2023

Nine-month sales 2023: HELLA improves sales by 13 percent

- Group sales increase to € 5.9 billion; currency-adjusted sales rise by 17 percent to € 6.2 billion
- All Business Groups contribute to successful business development

HELLA, the automotive supplier operating under the FORVIA umbrella brand, today published its sales data for the first nine months of the fiscal year 2023 (1 January to 30 September 2023). Compared to the same period last year, Group sales increased by 12.6 percent to € 5.9 billion (9M calendar year 2022: € 5.3 billion). Sales adjusted for exchange rate effects improved by 16.8 percent to € 6.2 billion.

All of HELLA's Business Groups contributed to the successful business development. In Lighting, sales improved by 16.1 percent to € 2.9 billion (9M calendar year 2022: € 2.5 billion). This was mainly due to higher production volumes in all regions and especially the increased demand for the latest lighting technologies from manufacturers of electric vehicles. The Electronics Business Group recorded sales growth of 9.7 percent to € 2.5 billion (9M calendar year 2022: € 2.3 billion), mainly due to the successful business with high-voltage battery management systems and radar sensors. The Lifecycle Solutions Business Group increased sales by 9.7 percent to € 0.8 billion (9M calendar year 2022: € 0.7 billion). The main drivers were the strong spare parts business in Poland, Mexico and Brazil; a further increase in demand for a newly launched particle counter; and solid business for agricultural and construction machinery, trucks and buses.

HELLA CEO Michel Favre: "We are very successful in 2023. We are growing in all Business Groups and in all regions. Above all, we are addressing the major mobility market trends with our technologies. We lead the way in automated driving, electromobility and with the most sophisticated lighting solutions. This underlines our strong strategic positioning as one of the key enablers of automotive mobility."

[FOR FURTHER INFORMATION PLEASE](#)

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The full nine-month financial results for the fiscal year will be published as planned on 7 November 2023.

Note: You can also find this text and suitable images in our press database at: www.hella.com/press

ABOUT HELLA

HELLA is a listed, internationally positioned automotive supplier operating under the umbrella brand FORVIA. Within this de facto group, HELLA stands for high-performance lighting technology and automotive electronics. At the same time, the company covers a broad service and product portfolio for the spare parts and workshop business as well as for manufacturers of special vehicles with its Lifecycle Solutions Business Group. HELLA has around 36,000 employees at more than 125 locations worldwide and generated sales of € 4.4 billion in the seven-month short fiscal year 2022.

ABOUT FORVIA

FORVIA combines the technological and industrial strengths of Faurecia and HELLA, which complement each other perfectly. With over 300 industrial sites and 76 R&D centres, 157,000 employees, including more than 15,000 R&D engineers, in over 40 countries, FORVIA offers a unique and comprehensive approach to the automotive challenges of today and tomorrow. FORVIA consists of six business groups with 24 product lines and a strong portfolio with over 14,000 patents. FORVIA strives to become the preferred innovation and integration partner for OEMs worldwide. FORVIA has set itself the goal of recognising the change in mobility at an early stage and putting it into practice.